

Tennessee Housing Development Agency (THDA) is seeking a highly skilled **Senior Director of Finance and Capital Markets** to lead our capital markets strategy and execution. Reporting directly to the CFO, this role will oversee the operations of our Mortgage Backed Securities (MBS) program and drive enterprise-wide investment strategies that strengthen THDA's financial infrastructure. The organization handles mortgage loans and servicing, as well as municipal bonds, tax credits, and grants. We are an organization with much to offer including a great culture, retirement offerings, and excellent benefits that include health, dental, vision, paid leave, and flexible work schedules including telecommuting options.

The successful candidate will meet the following minimum requirements:

Minimum requirements:

- Bachelor's degree in finance, economics, business, or related field (advanced degree preferred).
- 8-10 years of experience in capital markets – securitization, treasury, or investment management.
- Demonstrated success optimizing finance teams and leading capital optimization.

Some of the Key responsibilities of this position are:

- Directly supervises and mentors' staff, fostering professional growth and operational excellence.
- Execute MBS primary market operations, ensuring compliance with GSE and regulatory requirements.
- Lead liquidity management, mortgage rate monitoring, pricing analysis.
- Provide technical guidance on structured transactions, pipeline hedging, and risk mitigation strategies.
- Ensure mortgage loan revenues flow effectively.
- Drive process automation, cash flow modeling and liquidity dashboards.
- Provides recommendations for strategic financial plan.

Some of the Key knowledge, skills, abilities and competencies

- Ability to effectively manage staff. Ability to provide vision and leadership.
- Hands-on experience securitizing loans. Experience making recommendations to set mortgage rates.
- Strong analytical skills with expertise in financial modeling, risk mitigation, and capital markets strategy.
- Strong follow-through and negotiation skills.
- Superior communication skills, both written and verbal.
- Consistently meets deadlines.
- Experience with mission-driven finance environments.
- Understanding of GASB, MSRB, SEC and other regulatory reporting requirements.
- Advanced proficiency in Microsoft Word, Excel, Outlook, and the internet; able to effectively adapt to and use other computer systems as needed for daily activities.

Minimum starting salary: 13,444 negotiable depending on experience.

Please note this job description is not intended as a comprehensive listing of tasks, duties, or responsibilities that are required of the employee in this position.

APPLICATION DEADLINE: Friday, January 23, 2026 at 11:59pm

[Click here to apply](https://thda.org/careers) or visit thda.org/careers